

OVHcloud Partner Program

Our OVHcloud Partner Program gives you the opportunity to be part of the new generation of cloud solutions.

We believe in developing an ecosystem of trusted partners to build together value-adding services on top of our cloud products in each of our geographies.



Learn More
partner.ovhcloud.com

Maximize your value to your customers

We are committed to providing the next generation of cloud solutions, where data owners are in control of when and where their data are stored.

Simple: We make it easy for you to manage your cloud services. Security, maintenance and updates are supported by OVHcloud.

Multi-local: With our worldwide data center locations, you can choose where and how to store your data; more importantly, with respect to data safety and local legislations.

Accessible: We offer a broad range of solutions. We make technology accessible to all, thanks to affordability and predictive prices.

Reversible: We believe in open interoperability and commitment to open technology and platforms. This gives our partners more flexibility.

Transparent: We provide transparent information on pricing model, services and options.

Grow your business on OVHcloud

- Maximize your margin with our excellent price to performance ratio
- Expand your offering to meet the demands of your customers and the market
- Differentiate yourself and expand into new markets

Be part of our global partner ecosystem

- Register for one of our two levels of partnership we offer to selected VARs, integrators, MSPs, web agencies and consulting/training companies
- Create joint visibility and communication for a greater impact on your business
- Get access to dedicated training sessions for your sales, solution architects and support teams as an Advanced Partner

Visit partner.ovhcloud.com
and join us now!



 OVHcloud Partner

 OVHcloud Advanced Partner

Benefits

- A non-exclusive partnership contract
- A specific onboarding process
- Logo in our Partner directory
- Dedicated Partner Program newsletter
- Free access to the OVHcloud Partner webinars

Minimum requirements

- Accept the Partner Program Agreement
- Subscribe to our Premium support offer
- Display the OVHcloud logo on your website

Benefits

- A non-exclusive partnership contract
- Preferred position in the Partner directory to get more visibility/deals
- Access to the OVHcloud Partner Academy training sessions
- Invitation to the Partners Advisory Boards during which we share the roadmaps and gather feedback from you
- A dedicated sales account manager

Minimum requirements

- Accept the Partner Program Agreement
- Subscribe to the Premium support for Advanced Partners as a minimum
- Complete the OVHcloud Partner Academy training
- Display the OVHcloud logo on your website



About OVHcloud

OVHcloud is a global cloud provider that specializes in delivering industry-leading performance and cost-effective solutions to better manage, secure, and scale data. OVHcloud provides a smarter alternative for web hosting, emails, bare metal servers, hosted private cloud, hybrid and public cloud solutions. The group manages 30 data centers across 12 sites in 4 continents, manufacturing its own servers, building its own data centers and deploying its own fiber-optic global network to achieve maximum efficiency. Through the OVHcloud spirit of challenging the status quo, the company brings freedom, security and innovation to solve data challenges – today and tomorrow. With a 20-year heritage and a solid European foundation, OVHcloud is committed to developing responsible technologies, and strives to be the driving force behind the next cloud evolution.