

Your on-demand data centre platform

Nutanix-as-a-Service

NUTANIX

FUJITSU

Give your customers a first-class, cost-effective cloud service. But avoid any up-front investment. Fujitsu Nutanix-as-a-service is a simple consumption model that allows you to bring pay-as-you-go cloud economics to any enterprise cloud.

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A flexible foundation for growth

Hardware-defined data centres are failing to keep up with the fast-moving demands of digital business. Multi-cloud, software-defined data centre architectures are far more responsive. Which is why many service providers are turning to hyper-converged infrastructure (HCI) technology as the go-to-alternative.

PRIMEFLEX for Nutanix Enterprise Cloud is an integrated turnkey system that includes all hardware, software and lifecycle management capabilities in one industry-standard x86 server, saving data centre floorspace and reducing your power and cooling costs. It also supports a range of popular hypervisors, allowing for easy deployment across private, public and edge cloud environments.

Private Nutanix nodes Delivered as-a-service on a monthly basis.

You want full control over your enterprise, but don't want the hassle of buying and managing your own hardware or data centre. You need the middle ground between public cloud and on-premise data centre solutions. You need **Nutanix-as-a-Service**.

Simply choose your configuration and data centre location. Your solution is then priced on a transparent all-inclusive per node, per month basis, without any complicated hardware leases. Cyxtera owns and hosts the servers; Fujitsu provides the industry-leading platform; and you manage it your way, using Nutanix Enterprise Cloud.

Less complexity. More control.

- Deploy new nodes in as little as three hours
- Scale up with an endless number of systems and unlimited storage
- Mitigate risk with built-in resiliency
- Keep track with simple one-click management and single console administration



Fast time to value

Simply choose your configuration and pick your data centre location. And you'll get an all-inclusive, per-node monthly price. Then you can add capacity fast and speed the time to market for new apps.



Reduce time to resolution

Get 24/7 support for the complete hardware and software stack from a single point of contact.



Pay as you grow

Scale your environment to an endless number of systems and unlimited storage. To scale out, simply add more system nodes – in a matter of hours.



Need for speed?

Nutanix-as-a-Service provides support for industry-leading hypervisors, including the built-in Nutanix AHV hypervisor in combination with high speed flash disk devices and high-throughput, low-latency networking technology.



More time for value-added activity

Since we host and support the servers, you can move valuable staff resources from infrastructure-related management tasks to activities that create business value.



Reduce storage costs

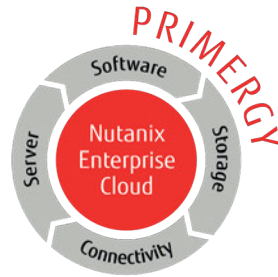
Keep control without the CapEx, with our consumption-based model. Pay per node, per month. And enjoy cost savings from a colocation infrastructure powered by Cyxtera.

Built with flexibility in mind

In partnership with Cyxtera, Fujitsu enables you to benefit from Nutanix Enterprise Cloud on PRIMERGY free from up-front investment, and consumed on a monthly basis. Powered by Cyxtera's on-demand colocation platform, CXD, Nutanix-as-a-Service combines the control, cost-savings and security of dedicated colocation infrastructure with the provisioning speed, OpEx advantages and agility of cloud. So, you can have the best of both.

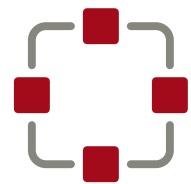
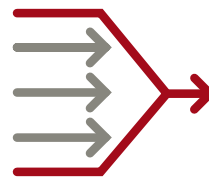
Control without the CapEx

With Nutanix-as-a-Service, you get the flexibility you need without the up-front investment. You save by paying monthly with no up-front capital costs, compared to a traditional CapEx purchase operated on-premise.



"With PRIMEFLEX for Nutanix Enterprise Cloud, we have a completely integrated and future-proof hyperconverged infrastructure, which we can scale flexibly and administer easily."

Bernhard Fahr
Technical Director,
GKV Service Center GmbH



Consumption
service

No credit.
Off balance sheet.

Pay-as-you-go

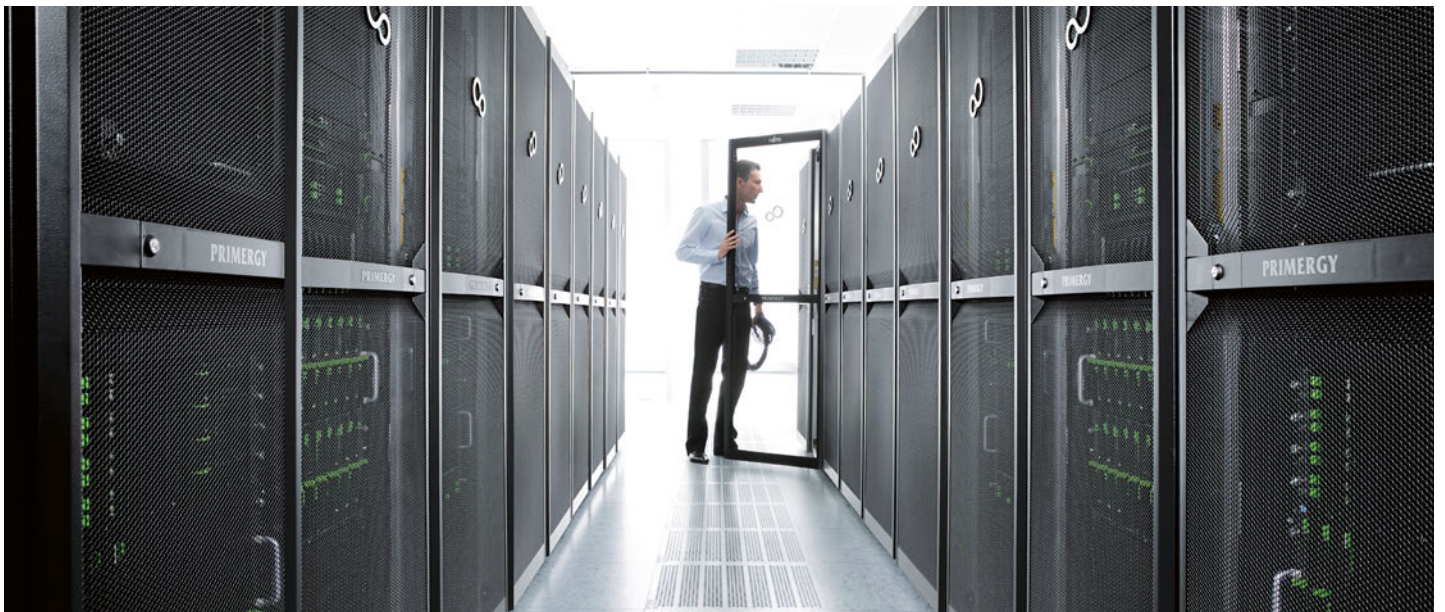
As little as one-year
minimum term.

Consume nodes
at firmware
level

No infrastructure
and data centre
worries.

Simple offering.
Easy to resell.

Based on set
configurations.



Choose the right configuration



Hybrid Silver

- Fujitsu XF3070
- 24 cores @ 2.2GHz
- 512GB RAM
- 8TB HDD
- 4TB SSD



Hybrid Gold

- Fujitsu XF3070
- 32 cores @ 2.3GHz
- 768GB RAM
- 32TB HDD
- 4TB SSD



All-Flash Gold

- Fujitsu XF8055
- 24 cores @ 3.3GHz
- 768GB RAM
- 11.7TB SSD

- Custom configuration options available upon request.

Configuration highlights

- Sold on a per node basis
- Different node configurations available
- Minimum of 3 nodes for a new cluster
- Minimum of 1 node for an existing cluster
- 1, 2 and 3-year commitment terms"
- Converts to month-to-month after term

Why Nutanix-aaS?

- Deliver private cloud solutions
- Controlled and predictable costs
- Fast ramp-up and expansion
- UK, EU and WW capability
- Minimal commitment, maximum flexibility

Give your customers a service that meets their demands.

Learn more about Nutanix-as-a-Service

www.fujitsu.com/uk/microsite/nutanix-as-a-service/



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