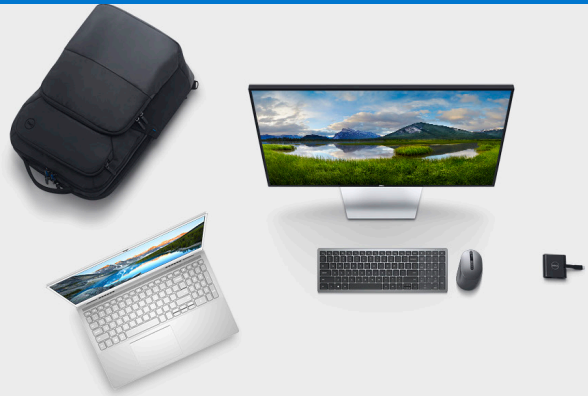


# THE DELL EXPERT NETWORK

## A free support programme for UK SB IT Consultants and MSPS



A free programme designed to help IT Consultants and MSPs provide time and cost saving support to their small business clients.

The Dell Expert Network offers **FOUR** primary benefits :

### 1. DEDICATED ACCOUNT MANAGER

After registering with the Dell Expert Network, MSPs and IT consultants will be contacted by an account manager within 72 business hours to formalize participation. This single point of contact is dedicated to you and your customer's needs, while also providing the best deals and promotions.

### 2. SHORTCUTS TO SERVICE AND SUPPORT

With Dell TechDirect, a time-saving tool, you can help your customers faster by skipping the phone call when you need support. The TechDirect tool lets you self-log customer support tickets and self-dispatch replacement parts. You can also gain access to live online reporting of customers' assets.

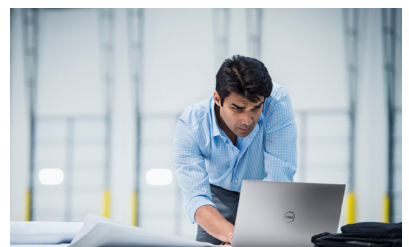
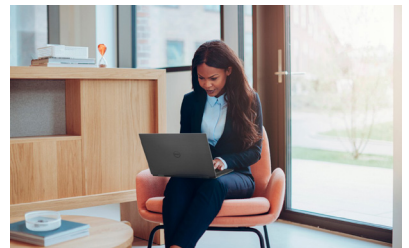
### 3. DEN REWARDS

You will receive 3 percent back from all the purchases that your small business customers make at Dell. You can use those rewards towards future purchases on [Dell.co.uk](http://Dell.co.uk)

### 4. DELL FINANCIAL SERVICES (DFS) FOR MSP SERVICES

Offer a one-stop-shop solution to your clients using Dell Financial Services. Your dedicated account manager will help you take advantage of the latest DFS promotions to build a payment solution that works for your small business clients.

For MSPs and IT consultants who want to provide the best advice and service to their small business customer, Dell offers industry-leading end-to-end solutions. And with the Dell Expert Network, they now have a true one-stop shop.



For more information, go to [www.dell.co.uk/dellexpertenetwork](http://www.dell.co.uk/dellexpertenetwork)

"Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") for qualified customers. Offers may not be available or may vary in certain countries. Where available offers may be changed without notice and are subject to product availability, applicable law, credit approval, documentation provided by and acceptable to DFS and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell EMC and the Dell EMC logo are trademarks of Dell Inc. Restrictions and additional requirements may apply to transactions with governmental or public entities.